

## Leadership & Personal Development

## **IN-HOUSE COURSES**

BPP in-house courses – a cost-effective way to develop your colleagues' and staff's key skills, with courses held where and when you want. If you have five or more people who need training in the same subject, inhouse training could be your best approach. Choose from:

- Running an open-access course in-house browse our <u>full list of available courses</u>
- Selecting one of our in-house only training courses, listed below please email <u>inhouse@bpp.com</u> for details
- Having a course developed from scratch that will specifically meet your desired learning outcomes simply email <u>inhouse@bpp.com</u> to request this
- Support your training with <u>BPP Professional Development online courses</u>, for additional pre- and postcourse learning.

## **In-house only courses**

- o Business Relationship Skills
- o Competitor Analysis Half Day Workshop
- Dealing with Change
- Delivering Great Training A Workshop for Trainers (Two or Three Day options available)
- Effective Appraisal Skills
- Facilitation Skills Two Day Workshop
- How to Manage Cross Cultural Diversity
- Influence & Persuasion Skills (for lawyers)
- Managing Time & Pressure in a Legal Environment

- Procurement Negotiation Skills
- Successful Business Development Meetings -Half Day Workshop
- o Tenders How to Win Business
- The T Shaped Accountant Programme
- Time & Life Management Two Day Workshop
- 'Too Polite to Sell' A Guide for the Reluctant Sales Person

For further details or to discuss your requirements please contact:

Email: <u>inhouse@bpp.com</u>

Telephone: 0845 226 2422 (Option 1, Option 2)